



## WESLEY WEST

Timber Buyer  
Lampe and Malphrus Lumber Company

## SCHOOL

Forest Management  
Wayne Community College

## FAVORITE PART OF THE JOB

"I like how every day is different. I am responsible for buying the best product and each site brings new challenges, species, and terrain. I also enjoy meeting new people and visiting new communities."

## WHY FORESTRY?

"I did not come from a forestry family but I was involved in Future Farmers of America in high school. From there I knew I wanted to work outside."

## ADVICE

"Keep an open mind and explore new opportunities. You never know what doors can open for you."



# TIMBER BUYER

**TIMBER BUYERS ARE RESPONSIBLE FOR SOURCING AND PURCHASING TIMBER FROM PRIVATE LANDOWNERS FOR DELIVERY TO PRIVATE MILLS.**

## RESPONSIBILITIES

- Source tracts of timber and negotiate sale price
- Develop and maintain relationships with landowners, loggers, and various stakeholders
- Seek out new opportunities for sources of supply
- Implement municipality, county, state and federal laws when related to forestry
- Organize the harvesting of timber and coordinate logging crews to move merchandised wood

## EDUCATION AND EXPERIENCE

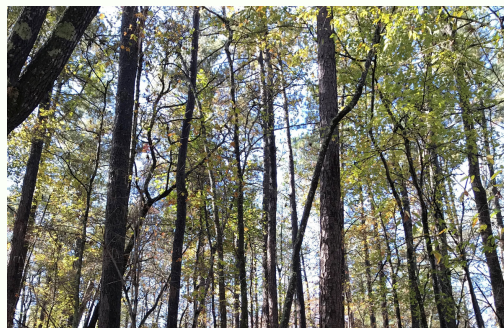
- Bachelors or Associates degree in forestry management
- Experience can be beneficial but not necessary for entry level position

## AVERAGE SALARY

- National average \$52,952 (reported by ZipRecruiter) Variation in data, dependent on experience/organization

## SKILLS NEEDED

- Self starter
- Enjoys working outdoors
- Strong communication skills and able to negotiate with people
- Likes a new challenge everyday



photos by W. West